

# Value-based care is complicated, but a successful program is achievable through strong patient-provider relationships.

## NASCATE IS MEASURING WHAT YOU CAN'T SEE

UNDERSTANDING PATIENT-PROVIDER RELATIONSHIPS ENHANCES THE VIEW OF THE "WHOLE" PERSON AND IMPROVES CARE ENGAGEMENT TACTICS.

### Historical Challenges

Clinical data has limitations. Value-based programs need more sophisticated insight into previously unmeasurable factors that impact consumer behavior.

### Transformative Insight

Nascate leverages multi-sourced longitudinal data to quantify the strength of person-provider relationships and understand their impact on cost, quality and outcomes.

### New Opportunities

Organizations can rapidly develop, deploy, and integrate relationships with existing analytics to prioritize and target actions, improve engagement, and manage risk.

Our data analysis shows a person with a "strong" relationship to their physician will experience approximately **\$1,000 less in annual healthcare expenditures** compared to a person with a "weak" relationship to their physician.

	Allowed PMPM	Allowed Inpatient PMPM	30 Day Readmit PKPY
<b>Medium</b> Relationship to PCP	\$472	\$115	5.61
<b>Strong</b> Relationship to PCP	\$377	\$81	4.29
	20% reduction	30% reduction	24% reduction

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